# Municipal Considerations in the Time of COVID-19



## **A Procurement Perspective**



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## Learning Objectives

- Identify possible sources of funding.
- Define uses and limits of COVID-19related legislation.
- Analyze potential courses of action.



## Funding

- Texas Municipal League (<u>TML</u>)
- Texas Association of Counties (<u>TAC</u>)
- General Land Office (GLO)
- U.S. Small Business Administration (<u>SBA</u>)
- U.S. Department of Agriculture (<u>USDA</u>)



## Funding

- In March 2020, local and state governments in Texas were allocated \$11.24 billion from he U.S. Department of the Treasury.
- In mid-December 2020, \$2 billion of those funds were unexpended with a December 30,2020 expiration date on assignment.

## **Funding**

- Federal legislation past, present, and proposed.
- The American Rescue Plan <u>promised \$350 billion</u> for eligible state, local, territorial, and Tribal governments to respond to the COVID-19 emergency and bring back jobs.
- The American Rescue Plan Act was signed into law in March, with a promise to send \$65 billion of direct and flexible aid to America's cities, towns and villages.



- Best Value
- Grants
- Lead Time

the time between the initiation and completion of a production process.

- Loans
- Sourcing



- Best Value
- Section 2155.074 of the Texas
   Government Code describes the
   "Best Value Standard for Purchase of Goods or Services."



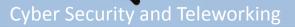
- Relevant factors in determining Best Value include:
- (1) installation costs;
- (2) life cycle costs;
- (3) the quality and reliability of the goods and services;
  - (4) the delivery terms;



- (5) indicators of probable vendor performance under the contract
  - (5a) past vendor performance
  - (5b) vendor's financial resources and ability to perform
  - (5c) vendor's experience or demonstrated capability and responsibility
  - (5d) vendor's ability to provide reliable maintenance agreements and support;



- (6) the cost of any employee training associated with a purchase;
- (7) the effect of a purchase on agency productivity;
- (8) the vendor's anticipated economic impact to the state or a subdivision of the state, including potential tax revenue and employment; and
- (9) other factors relevant to determining the best value for the state in the context of a particular purchase.



## Next Steps

- Goal Setting
- Planning
- Evaluation/Analysis
- Planning
- Action



#### Questions

I welcome questions.