

Municipal Considerations in the Time of COVID-19



A Procurement Perspective



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Presentation Title

Learning Objectives

- Identify possible sources of funding.
- Define uses and limits of COVID-19-related legislation.
- Analyze potential courses of action.



Funding

- Texas Municipal League ([TML](#))
- Texas Association of Counties ([TAC](#))
- General Land Office ([GLO](#))
- U.S. Small Business Administration ([SBA](#))
- U.S. Department of Agriculture ([USDA](#))



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Funding

- In March 2020, local and state governments in Texas were allocated \$11.24 billion from the U.S. Department of the Treasury.
- In mid-December 2020, \$2 billion of those funds were unexpended with a December 30, 2020 expiration date on assignment.



Funding

- Federal legislation past, present, and proposed.
- The American Rescue Plan [promised \\$350 billion](#) for eligible state, local, territorial, and Tribal governments to respond to the COVID-19 emergency and bring back jobs.
- The American Rescue Plan Act was signed into law in March, with a promise to send [\\$65 billion](#) of direct and flexible aid to America's cities, towns and villages.



Procurement Lens

- Best Value
- Grants
- Lead Time
 - the time between the initiation and completion of a production process.
- Loans
- Sourcing



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- Best Value
- Section 2155.074 of the Texas Government Code describes the “Best Value Standard for Purchase of Goods or Services.”



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- Relevant factors in determining Best Value include:
- **(1)** installation costs;
- **(2)** life cycle costs;
- **(3)** the quality and reliability of the goods and services;
- **(4)** the delivery terms;



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- **(5)** indicators of probable vendor performance under the contract
 - (5a)** past vendor performance
 - (5b)** vendor's financial resources and ability to perform
 - (5c)** vendor's experience or demonstrated capability and responsibility
 - (5d)** vendor's ability to provide reliable maintenance agreements and support;



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- **(6)** the cost of any employee training associated with a purchase;
- **(7)** the effect of a purchase on agency productivity;
- **(8)** the vendor's anticipated economic impact to the state or a subdivision of the state, including potential tax revenue and employment; and
- **(9)** other factors relevant to determining the best value for the state in the context of a particular purchase.



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Next Steps

- Goal Setting
- Planning
- Evaluation/Analysis
- Planning
- Action



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Questions

I welcome questions.